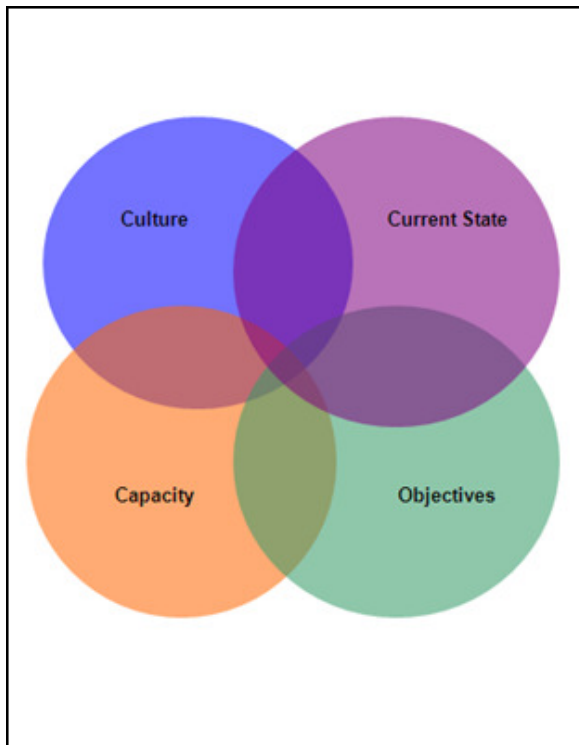


Position your Paragon[®] Implementation for Success

PARAGON READINESS ASSESSMENT

How can I be sure that my Paragon install gets off to a solid start? How do I get my Paragon project back on track? Is my organization well positioned to maximize the value of our Paragon investment? The Vitalize Paragon Readiness Assessment can answer these questions. Vitalize Consulting Solutions, Inc. (VCS) performs our Paragon Readiness Assessment as an unbiased evaluation of an organization and its implementation preparedness. Whether you're in the planning stages for a Paragon install, or you're in mid-stream, by thoroughly analyzing the project and its impact on the organization as a whole, VCS creates a comprehensive assessment of the project and a detailed plan for a successful implementation. Our Paragon experience, project management skills, and strong sense of teamwork position your organization for absolute success.

Unlike traditional assessments, that typically focus only on the application install, the Vitalize approach is more holistic. Simply put, we focus on the four critical areas of a successful organizational initiative:



- **OBJECTIVES:** The first step of any successful project is identifying the target. Whether your objectives need to be created or readjusted, VCS will outline specific goals that are grounded and realistic. These objectives are effectively communicated with the executives and user community.
- **CULTURE:** The user's perception of change can dramatically impact the success of an implementation. Setting expectations appropriately is one of our foundations for success. Part of the Readiness Assessment involves grooming an organization for change by appropriately framing the degree of change that will occur.
- **CURRENT STATE:** VCS will take an honest assessment of the current state and derive a reasonable future state model. This stage of the Readiness Assessment sorts out the who, what, where, and why, in preparation for a clear assignment of roles and responsibilities in the future.
- **CAPACITY:** Ability to appropriately staff an implementation is crucial. Experience from hundreds of implementations gives VCS an understanding of the staffing requirements. Gaps in staff and experience can cost more time and money in the long run.

www.getvitalized.com

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VCS Differentiators

VCS' holistic approach, unique offerings and proven track record differentiate us. By focusing on the organization as a whole, not just the application, our solutions produce outcomes that benefit all stakeholders and is likely to be considered a success by everyone. VCS is the only company that provides this service to McKesson customers. Our consultants intimately understand McKesson and their software, as well as the complicated dynamics of a healthcare organization. We combine this knowledge to provide a detailed report of current readiness and suggestions for a successful implementation. Every customer that has engaged VCS for a Paragon Readiness Assessment has successfully gone live on Paragon or is on the right track.

Executive Summary

Project Dashboard

CATEGORY	DASHBOARD	HEALTH INDICATOR
Project Documentation	Summary: Project Documentation is minimal, significant opportunity for improvement exists.	
Project Governance	Summary: Governance has been established and responsibility lines accepted. New reporting structures needs to be incorporated into Governance. Opportunity for improvement exists.	
Vendor Relationships and Contracts	Summary: Relationship with McKesson suffered from some early issues and was disrupted when the project was put on hold. Significant opportunity for improvement exists and is critical for success. Hospital should be proactive relationship builder.	
Status Build/Conversions & Interfaces	Summary: Significant progress was made prior to the project being put on hold. Full System Audit is recommended to create issues and responsibility list. Opportunity for improvement exists.	
Training and User Confidence	Summary: Training and associate skills are 9 months old. Retraining of super-users will be needed and a plan for end user training developed.	
Capacity	Summary: Staff are motivated and there is a consistent sense that they have the capacity to successfully complete this project. Staff resources are a significant area of strength.	
Project Team	Summary: Project team is intact and responsibilities accepted. Paragon project team needs to be re-established. Confidence is low at this time but a potential area of strength.	
Communication	Summary: Multiple methods of communication are available but not currently penetrating to all levels of the project team. Opportunity for improvement exists.	

In addition to detailed findings and recommendations, the Vitalize Paragon Readiness Assessment leverages a dashboard style executive summary view. This provides a snapshot glance at each area of evaluation, its level of health, and a brief summary of the findings. A busy executive gets a rapid overview and, if desired, subsequent access to more detailed content. Supporting the dashboard are many detailed reports.

Detailed findings & recommendations are provided for the following topical areas:

- Project Management
- Project Documentation
- Project Governance
- Vendor Relationships and Contracts
- Scope of Conversions & Interfaces
- Staff & Physician Resources
- Experience
- Cultural Expectations
- Organizational Communications

At the conclusion of each detailed section, a report card is utilized to summarize the significant findings, recommendations and anticipated outcomes.

Project Management

Client Report Card

Project documentation is significantly lacking but there is a clear understanding of the importance of project management. Completing Documentation will resolve many issues.

Areas of Strength <ol style="list-style-type: none"> 1. Steering Committee and project team well established 2. High Level purpose of project is consistently understood (to replace XXX System) 3. Stakeholders all agree to priority of project and are dedicated to success 4. History of successful projects 5. Appreciation for Project Management approach 	Areas of Improvement <ol style="list-style-type: none"> 1. Documentation is lacking in all areas of the project 2. Project Managers priorities have changed 3. Teams are working in silos in their own areas without and overall understanding of the project plan or progress overall 4. Trip Reports should be integrated into running issues list - no responsibility for follow up is assigned
Recommendations <ol style="list-style-type: none"> 1. Project Charter be drafted immediately and signed off by McKesson and Hospital sponsors 2. Project Plan with associated timelines, including visit and testing schedule be developed immediately and signed off by Hospital and McKesson Project Managers 3. Strongly consider eliminating phased approach and consolidating project back to a single plan and live date 	Desired Characteristics <ol style="list-style-type: none"> 1. Detailed documentation is needed to keep all stake holders informed and aware of their specific responsibilities 2. Integrated nature of the Paragon product and its build process requires strong documentation 3. Hospital and McKesson Paragon Project Managers should be working together to manage outcomes

VITALIZE[®]
CONSULTING SOLUTIONS, INC.

We invite you to learn more about our Paragon Readiness Assessment.

Contact us to position your implementation for success by calling any one of the numbers below or emailing us at vcs@getvitalized.com.

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